

# Small Business Research Resources

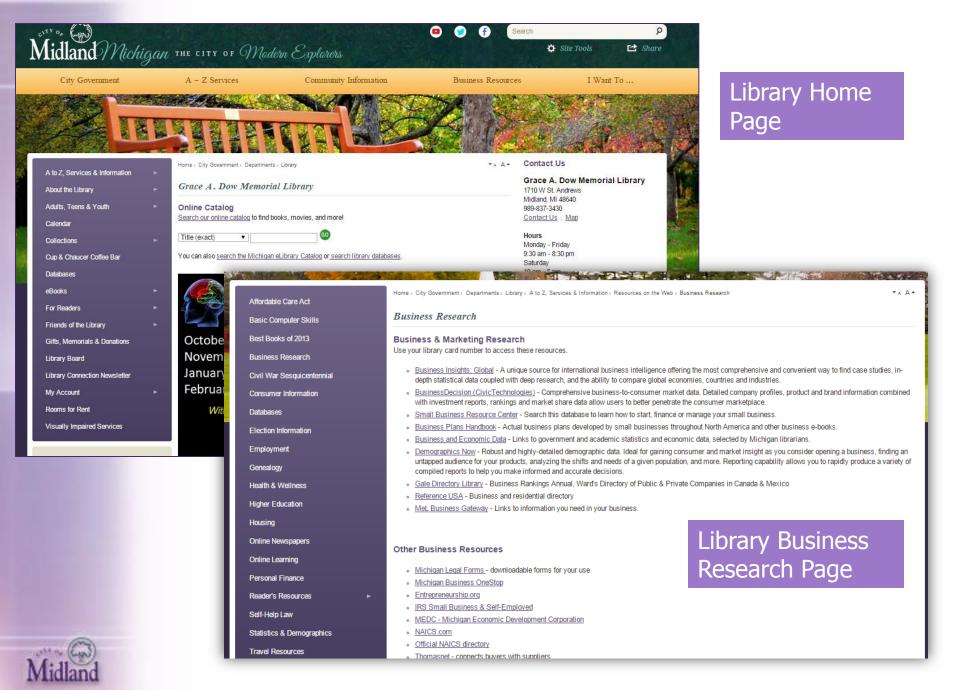
Grace A. Dow Memorial Library www.cityofmidlandmi.gov/library



# **Grace A. Dow Memorial Library**

- Library Home Page: <u>www.cityofmidlandmi.gov/library</u>
- Library Business Resources: <u>www.cityofmidlandmi.gov/business</u>
- Library Computer Services: <u>www.cityofmidlandmi.gov/librarycomputers</u>
- Reference Desk 837-3449





## www.cityofmidlandmi.gov/databases

#### Databases

Use your library card number to access these resources.

Α

- Academic OneFile
- America's Genealogy & Obituaries
- Ancestry Library Edition (In-library use only)
- AudioBookCloud

В

- Biography in Context
- Biography & Genealogy Master Index
- BookFlix
- BookLetters
  - Books & Authors
- <u>BusinessDecision (Civic</u> <u>Technologies)</u>
- Business Insights: Global

Н

- Health, Wellness & Alternative Health
- Health Reference Center
   Academic
- HeritageQuest

ı

- · Infotrac Newsstand
- · Infotrac Junior Edition
- Infotrac Student Edition

J

Job & Career Accelerator

K

Kids Infobits

0

- OneClick Downloadable Audiobooks
- Online Bookclub (DearReader.com)
- Opposing Viewpoints in Context
- Overdrive eBooks

Р

 Pricelt! Antiques & Collectibles

R

Reference USA

S

- SIRS Discoverer (K-9)
- SIRS Renaissance



## **Reference Services**

- Quick answers to simple questions in person, by phone
- Research help librarians assist you in finding the information you need
- Instruction librarians assist you using resources
   online or print
- Accessing librarians assist you accessing library collections – books, AV, online
- Searching experienced searchers assist you in finding online information – keep up with local organizations and government websites



# **Library Computer Services**

- www.cityofmidlandmi.gov/librarycomputers
- 24/7 resources through website
  - www.cityofmidlandmi.gov/library
- Wireless internet in library
- Remote printing
- Rental laptops first hour free, \$2.50/hr after that
- Free internet access in library



# **MeL.org Business Gateway**

- Michigan eLibrary
- State & federally funded for all michigan residents
- Materials selected by expert librarians
- Focuses mainly on resources for MI





## Michigan eLibrary



Home

MeLCat

**Teachers** 

**Databases** 

Michigana

Contact

Help

Advanced Search

**MeL Features** 





- · Practice tests
- · Tell Us Your MeL Story!
- MeL Promotion & Training
- Magazines & Newspapers

Mel.org



Search for Books, Articles, and more!



















#### **About MeL**

The Michigan eLibrary provides all Michigan residents with free on-demand access to online fulltext articles, full-text books, digital images, and other valuable research information. Learn more about MeL >>









## **MeL Business Portal**



### Michigan eLibrary



Home

MeLCat

Teachers

**Databases** 

Michigana

Contact

**SEARCH** 

Help



#### Business

#### **Business**

- Alternative / Renewable Energy
- Associations
- · Business and Economic Data
- Cultural Economics
- · Doing Business with Government
- Entrepreneurs
- · Finance and Venture Capital
- Import/Export
- Manufacturing
- News/ Publications
- Planning and Business Models
- Regional Economic Development

Daggarah and

#### **Business Gateway**





Business Economics and Theory Collection: With a strong emphasis on titles covered in the EconLit database, this collection provides academic journals and magazines focusing on topics in economics. Perfect More ...

Share This | Like This | 3 People Like This



Business Insights: Global: Business. Mostly full text. Combines an international perspective and sophisticated research tools with convenient access to a range of comprehensive learning materials. More ...

Share This | Like This | 116 People Like This



**BusinessDecision**: Comprehensive business-to-consumer market data. Click "More" for user tools. Company profiles, product/brand information with investment reports, rankings More...

Share This | Like This 26 People Like This



DemographicsNow: Business & People: Business. Click "More" for user tools. Researchers and entrepreneurs are provided with comprehensive business and demographic information valuable to More...

Share This | Like This | 26 People Like This



# **Key Resources**

- Reference USA
- Business Decision
- Demographics Now

- Other:
  - Legal Forms for MI
  - Business Insights: Global



# **Reference USA**



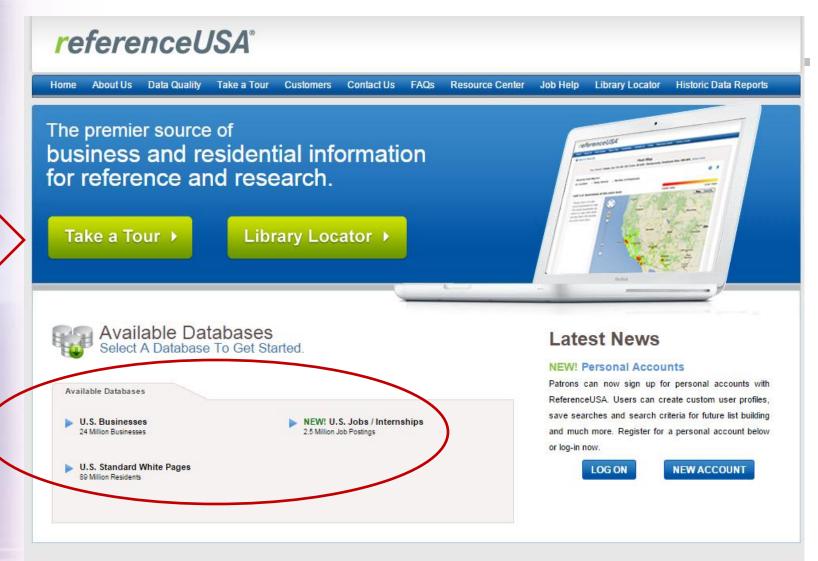
## Reference USA

- Must have Grace A Dow Library card to use, or use in the library.
- Business & residential information
- U.S. Jobs & Internships
- 24 million U.S. businesses
- 89 million U.S. residences
- Customizable searches
- Video tutorials under "Take a Tour"

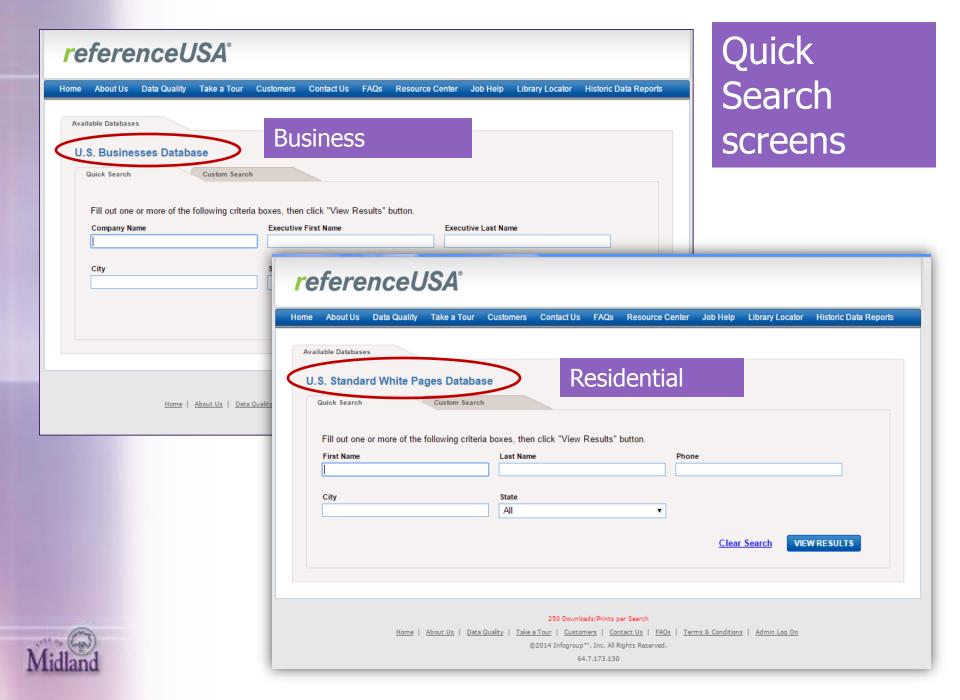


## **Reference USA**

Tour – good to get acquainted.





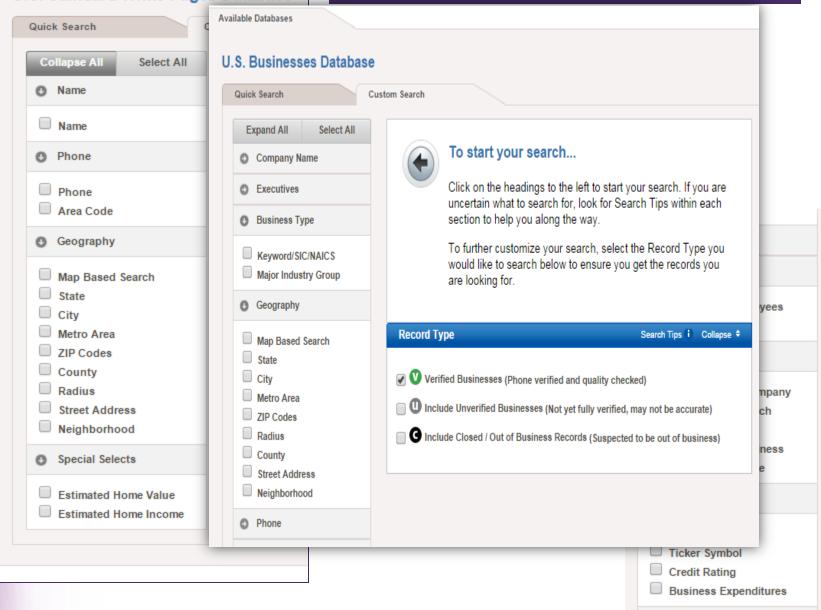


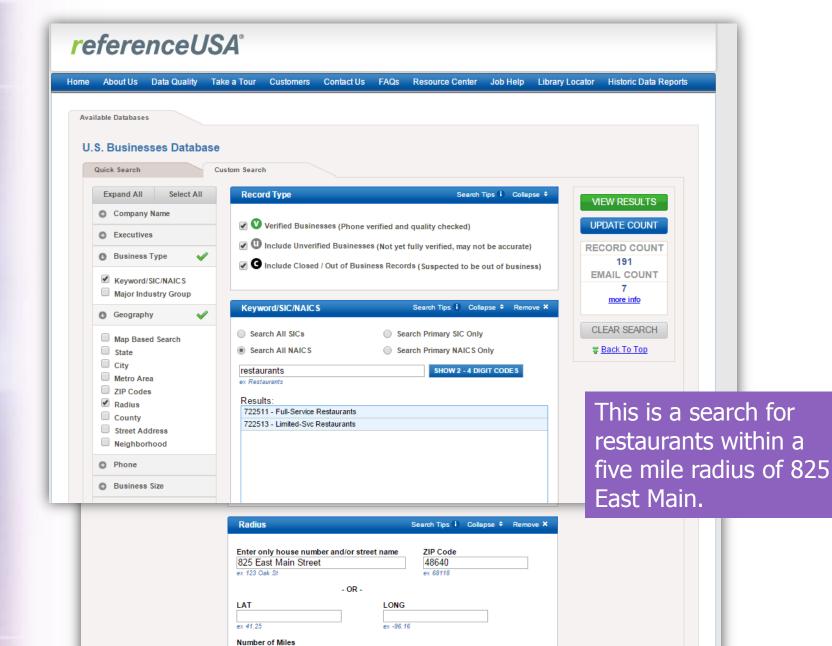
Available Databases

## **Custom Search Categories**

Special Selects

#### U.S. Standard White Pages Database

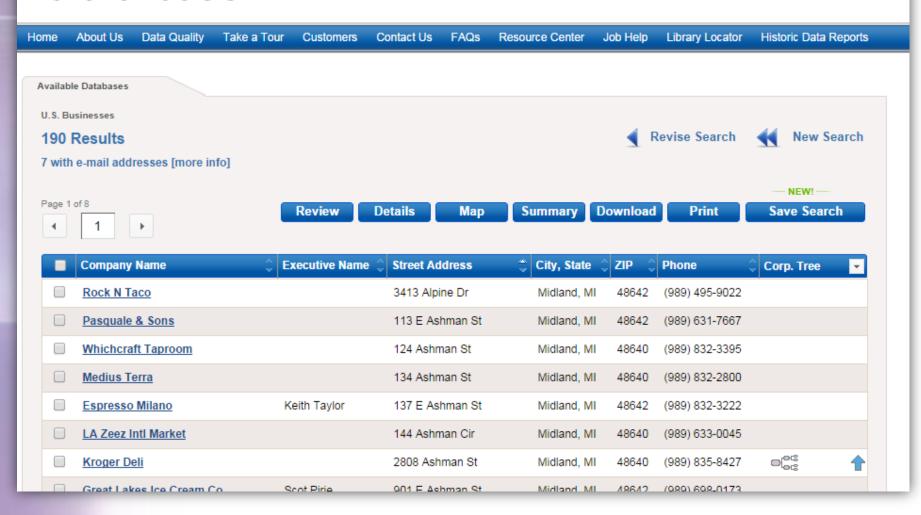


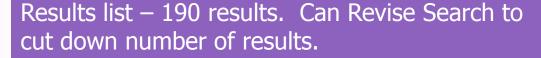


range of .1 to 150 miles



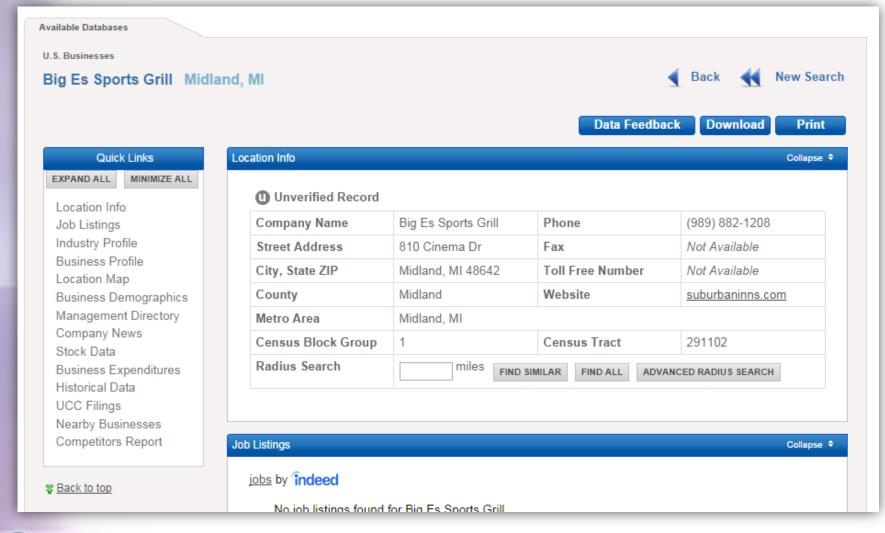
## reference USA°





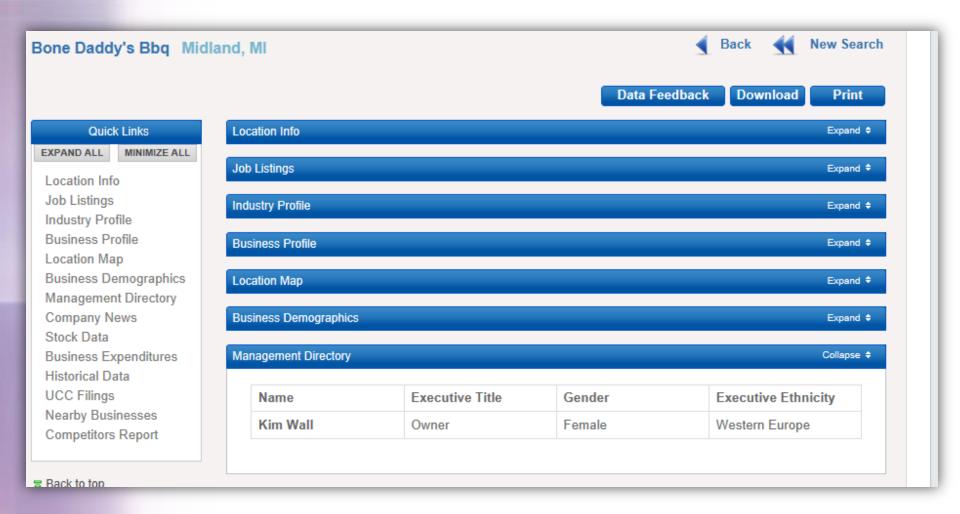


#### Full Report for Big Es Sports Grill





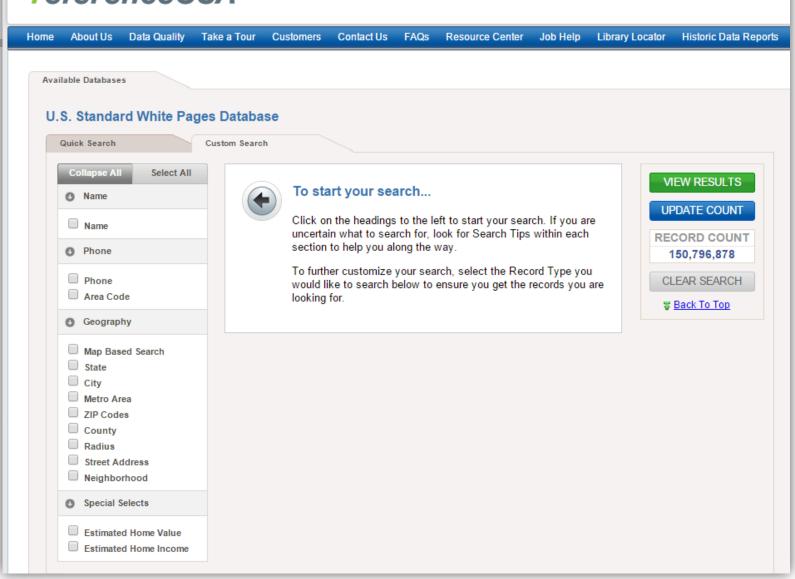
#### Bone Daddy's BBQ – Verifies – lists executive name





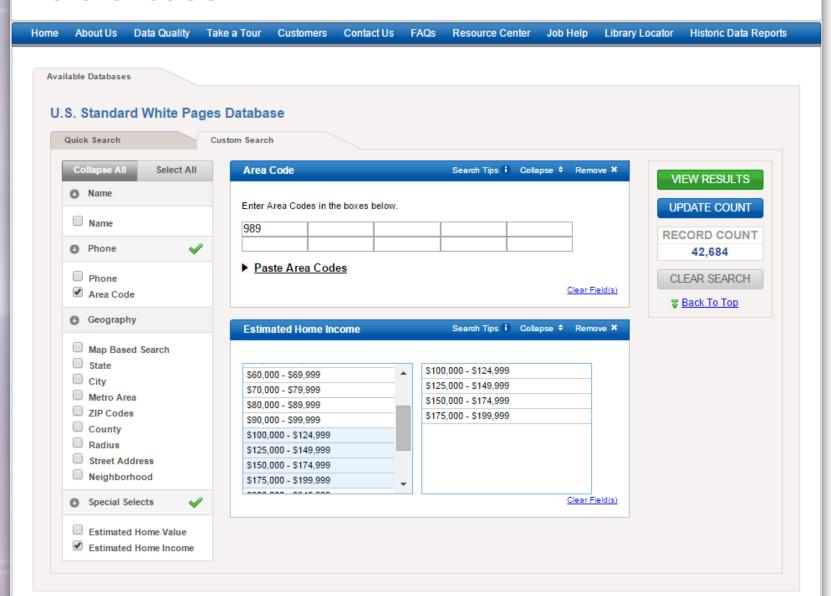
# **Ref USA Residential**

### reference USA°





### reference USA\*





### reference USA°

### **Results List**

**FAQs Historic Data Reports** Home About Us **Data Quality** Take a Tour Customers Contact Us Resource Center Job Help Library Locator Available Databases U.S. Standard White Pages Revise Search New Search 42,684 Results - NEW! -Page 1 of 1,708 Review Details Map Summary Download **Print** Save Search Telephone numbers displayed may be on a Do-Not-Call list and should not be used for solicitation. You are responsible for the compliance with all federal, state and local laws. **Last Name** Street Address City, State First Name ZIP Phone Kathy Watson 325 Alden Dr Adrian, MI 49221 (989) 723-1376 David Watson 325 Alden Dr Adrian, MI 49221 (989) 723-1376 3850 Elmwood Rd Akron, MI 48701 (989) 691-0051 Melissa Couture 3850 Elmwood Rd Dane Couture Akron, MI 48701 (989) 691-0051 4700 Dutcher Rd 48701 (989) 691-0040 Sandra Don Akron, MI 4700 Dutcher Rd (989) 691-0040 **Douglas** <u>Don</u> Akron, MI 48701 5172 Strevel Rd Linda Houthoofd Akron, MI 48701 (989) 691-5262 Rodney Houthoofd 5172 Strevel Rd Akron, MI 48701 (989) 691-5262 Howard Johnson 3980 Rayl Rd Akron, MI 48701 (989) 691-5723



## Detail Screen

U.S. Standard White Pages

#### Dane Couture Akron, MI



**New Search** 

**Data Feedback** 

Download

Print

A Telephone numbers displayed may be on a Do-Not-Call list and should not be used for solicitation. You are responsible for the compliance with all federal, state and local laws.

#### Resident Information

Collapse \$

Name:	Dane Couture	Address:	3850 Elmwood Rd
City:	Akron	State:	MI
ZIP Code:	48701-9702	County:	Tuscola
Metro Area:	Not Available	Phone:	(989) 691-0051

SHOW NEIGHBORS WITHIN

miles Range of .1 to 5 miles allowed.

#### **Neighborhood Information**

**Location Map** 

Expand \$ Collapse \$

*Estimated Household Income:	\$100,000 - \$124,999
*Estimated Home Value:	\$150,000 - \$174,999
Percentage of owner occupied housing:	81.40%
**Adjusted Home Income:	\$20,000 - \$29,999
**Adjusted Home Value:	\$50,000 - \$74,999
Census Block Group:	4
Census Tract:	960200

<sup>\*</sup> Estimated Household Income and Estimated Home Value are information gathered from the most recent census with the values encompassing a defined area and not just that specific household.



<sup>\*\*</sup> Adjusted for cost of living

# **Business Decision** (Civic Technologies)



## **Business Decision**

- Competitive analysis
- Business Plan
- Marketing Plan
- Sales Plan



## Create results based on

- mosaic profiles
- disposable income
- spending potential
- population demographics
- business location
- traffic
- site map ring, drive time, donuts

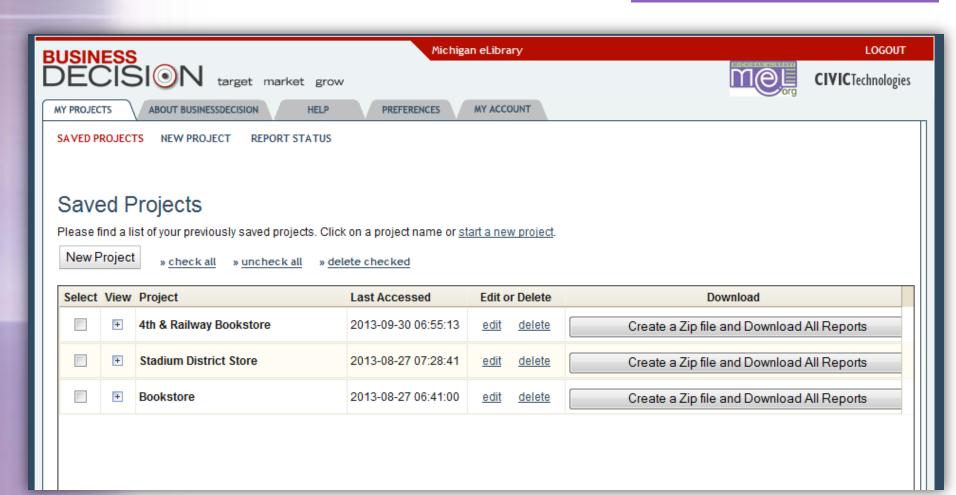


LOGOUT Michigan eLibrary BUSINESS DECISIO **CIVIC**Technologies target market grow MY ACCOUNT MY PROJECTS ABOUT BUSINESSDECISION HELP **PREFERENCES** SAVED PROJECTS **NEW PROJECT** REPORT STATUS Map Map Controls: clicking on map zooms/pans sets point New Project CANADA To create a new project, type in your project name and define your area. **Project Name** Vancouver eattle O Toronto Define Area 🗈 Chicago UNITED To define an area, select from the following options: (help me choose) Washington STATES San Francisco O Point on the Map Preset Area Build your area around a point on the - Or -Select a preset area (e.g., city, S Angeles Dallaso county, state, ZIP Code, census map by selecting one of the Houston following: tract, etc.) Address or Intersection Preset Area MEXICO Click on a map Mexico City Upload a list of locations Port-au-Prince O Santo Domingo Guatemala Currently Displaying: Entire United States is the area available for study based on your library's subscription **Defined Areas** 

Start by naming your project And defining your area

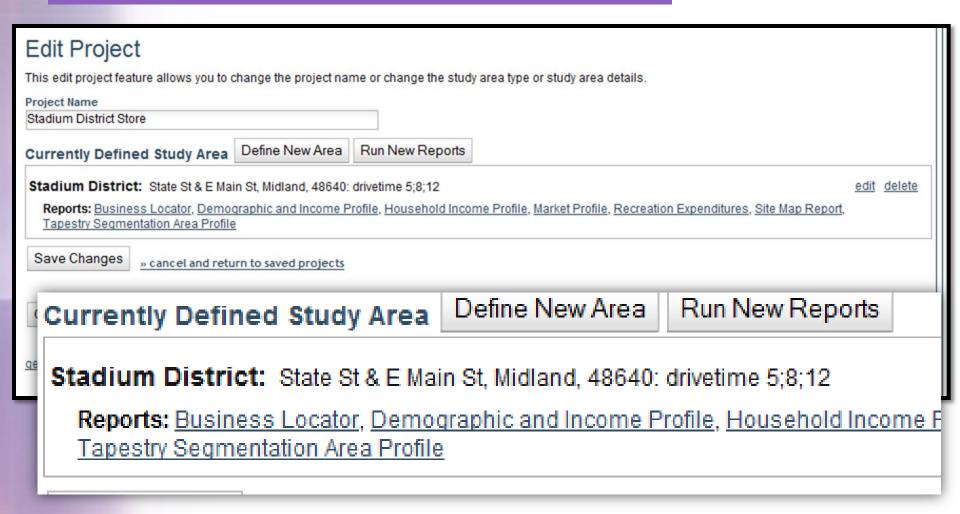


## My Projects





### Stadium District Store





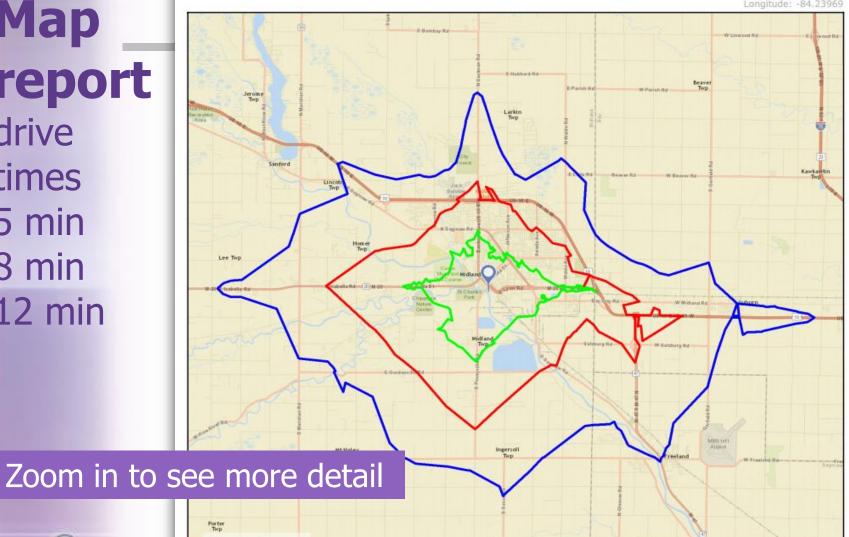
# **Site** Map report

drive times 5 min 8 min 12 min

## BUSINESS DECISION Site Map

Stadium District: State St & E Main St, Midland, 48640 Drive Times: 5, 8, 12 minute radii

www.businessdecision.info Latitude: 43.609359 Longitude: -84.23969





# Demographic & Income Profile Report

DECISION

#### Demographic and Income Profile

Stadium District: State St & E Main St, Midland, MI 48640 Drive Time: 5 minutes www.businessdecision.info Latitude: 43.609359803 Longitude: -84.23969879

Summary	Cer	nsus 2010		2012		2017
Population		6,247		6,348		6,48
Households		2,914		2,952		3,05
Families		1,417		1,431		1,45
Average Household Size		2.06		2.07		2.0
Owner Occupied Housing Units		1,668		1,628		1,68
Renter Occupied Housing Units		1,246		1,323		1,37
Median Age		36.5		36.7		37.
Trends: 2012 - 2017 Annual Rate		Area		State		Nationa
Population		0.42%		-0.12%		0.689
Households		0.69%		0.03%		0.749
Families		0.33%		-0.17%		0.729
Owner HHs		0.63%		0.15%		0.919
Median Household Income		2.54%		3.07%		2.559
			20	)12	2	017
Households by Income			Number	Percent	Number	Percer
<\$15,000			651	22.1%	669	21.99
\$15,000 - \$24,999			541	18.3%	458	15.09
\$25,000 - \$34,999			390	13.2%	360	11.89
\$35,000 - \$49,999			487	16.5%	488	16.09
\$50,000 - \$74,999			417	14.1%	517	16.99
\$75,000 - \$99,999			191	6.5%	243	8.09
\$100,000 - \$149,999			172	5.8%	200	6.59
\$150,000 - \$199,999			38	1.3%	49	1.69
\$200,000+			65	2.2%	72	2.49
Median Household Income			\$31,666		\$35,899	
Average Household Income			\$46,818		\$52,143	
Per Capita Income			\$21,233		\$23,780	
	Census 20	010	2012		2017	
Population by Age	Number	Percent	Number	Percent	Number	Percer
0 - 4	365	5.8%	369	5.8%	376	5.89
5 - 9	393	6.3%	396	6.2%	402	6.29
10 - 14	324	5.2%	323	5.1%	331	5.19
15 - 19	453	7.3%	439	6.9%	427	6.69
20 - 24	560	9.0%	575	9.1%	541	8.39
25 - 34	925	14.8%	952	15.0%	978	15.19





### Recreational Expenditures

Stadium District: State St & E Main St, Midland, MI 48640

Drive Time: 5 minutes

www.businessdecision.info

Latitude: 43.609359803 Longitude: -84.23969879

Demographic Summary	2011	2016
Population	6,239	6,238
Households	2,913	2,934
Families	1,418	1,405
Median Age	36.7	37.2
Median Household Income	\$34,424	\$38,933

	Spending Potential	Average Amount	
	Index	Spent	Total
Entertainment/Recreation Fees and Admissions	69	\$414.31	\$1,206,743
Admission to Movies, Theater, Opera, Ballet	72	\$105.18	\$306,347
Admission to Sporting Events, excl.Trips	71	\$41.03	\$119,512
Fees for Participant Sports, excl. Trips	70	\$72.19	\$210,265
Fees for Recreational Lessons	64	\$84.44	\$245,931
Membership Fees for Social/Recreation/Civic Clubs	70	\$110.91	\$323,049

Film Processing	75	\$16.35	\$47,630
Photographic Equipment	73	\$30.08	\$87,619
Photographer Fees/Other Supplies & Equip Rental/Repair	70	\$20.96	\$61,039
Reading	77	\$114.93	\$334,742
Magazine/Newspaper Subscriptions	78	\$48.19	\$140,365
Magazine/Newspaper Single Copies	83	\$15.49	\$45,122
Books	73	\$51.24	\$149,254





#### Tapestry Segmentation Area Profile

Stadium District: State St & E Main St, Midland, MI 48640 Drive Time: 5 minutes www.businessdecision.info

Latitude: 43.609359803 Longitude: -84.23969879

		House	Households		U.S. Households	
			Cumulative		Cumulative	
Rank	Tapestry Segment	Percent	Percent	Percent	Percent	Index
1	57. Simple Living	40.9%	40.9%	1.4%	1.4%	2921
2	48. Great Expectations	34.9%	75.8%	1.7%	3.1%	2,053
3	32. Rustbelt Traditions	13.5%	89.3%	2.4%	5.5%	563

## Tapestry<sup>™</sup> Segmentation

Esri's Tapestry™ Segmentation system divides U.S. residential areas into 65 distinctive segments based on socioecome and demographic characteristics to provide an accurate, detailed description of U.S. neighborhoods. Tapestry Segme can help you to identify your best markets, find the most profitable consumer types, tailor marketing messages to fit y audience, and define product and service preferences. Here's a brief description of a Tapestry segment.

#### 48—Great Expectations

Segment Code—48 LifeMode Summary Group—L7 High Hopes
Segment Name—Great Expectations Urbanization Summary Group—U5 Urban Outskirts I

#### Demographic

. 4 . 1161 1

Young singles who live alone and married-couple families dominate the *Great Expectations* market, although all household types are represented. The median age is 33.3 years. Some residents are just beginning their careers or family lives. Compared to the US figures, this segment has a higher proportion of residents who are in their 20s and a higher proportion of householders younger than 35 years. The ethnic diversity and racial composition of this segment

#### Preferences

Great Expectations homeowners are not afraid to tackle smaller maintenance and remodeling projects, but they also enjoy a young and active lifestyle. They go out to dinner and to the movies. They do most of their grocery shopping at Wal-Mart Supercenters, Aldi, and Shop 'n Save. They throw Frisbees; play softball and pool; go canoeing; watch horror, science fiction, and drama films on DVD; and listen to country music, classic rock, and sports on the radio. They



Tapestry area profile #48 Great **Expectations** Comprises 35% of residents within 5 min drive time of location.

# **Tapestry Segmentation**

- U.S. Residential divided into 65 distinctive segments, categorized by:
  - Demographic
  - Socioeconomic
  - Residential
  - Preferences



# Demographics NOW Business & People



# **DemographicsNOW: Business & People**

- Comprehensive business and demographic information, valuable to assess business viability
- Create sales leads and marketing mailing lists
- Complete location analyses and business plans
- Analyze population trends
- Find potential sponsors and donors and much more



### **DEMOGRAPHICS** NOW

LIBRARY EDITION



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**BUSINESSES/PEOPLE** 

**DEMOGRAPHICS** 

MAPS

REPORT WIZARDS



### **DEMOGRAPHICS***NOW*

LIBRARY EDITION

Find people, businesses and more...

Building your business?

RUN A QUICK REPORT 🔷

Want to see how it works?

VIEW OUR TUTORIALS



### Looking for people?

Search for an individual, a friend, a relative or create a market research list from over 206 million people and 135 million households! Search by name, address, telephone or by a variety of U.S. Census neighborhood data averages.

START NOW



### Looking for businesses?

Search for an individual company or create a mailing list of multiple companies from over 20 million active businesses. Search by company name, executive title, business type, and more. Now including a separate Physicians/Dentists directory as well!

START NOW



### Looking for demographics?

Access a demographic report on any geography – or compare multiple geographies - for information including income, housing, race, age, education, retail spending, consumer expenditures, businesses and more.

START NOW

About

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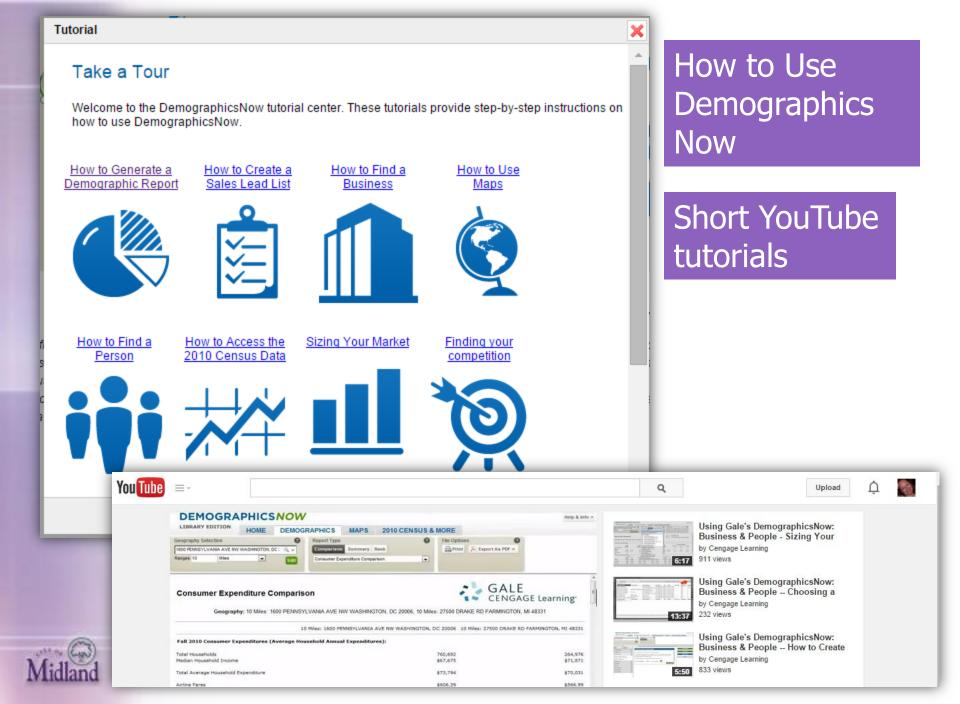
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### **Comparisons of 3 Michigan Counties**



**Custom Report** 

×

Summary Rank

**Getting Started: Demographic Reports** 

Consumer Expenditure Comparison

Print Export As PDF >

E-mail

### **Consumer Expenditure Comparison**

Grand Traverse, Midland, Washtenaw



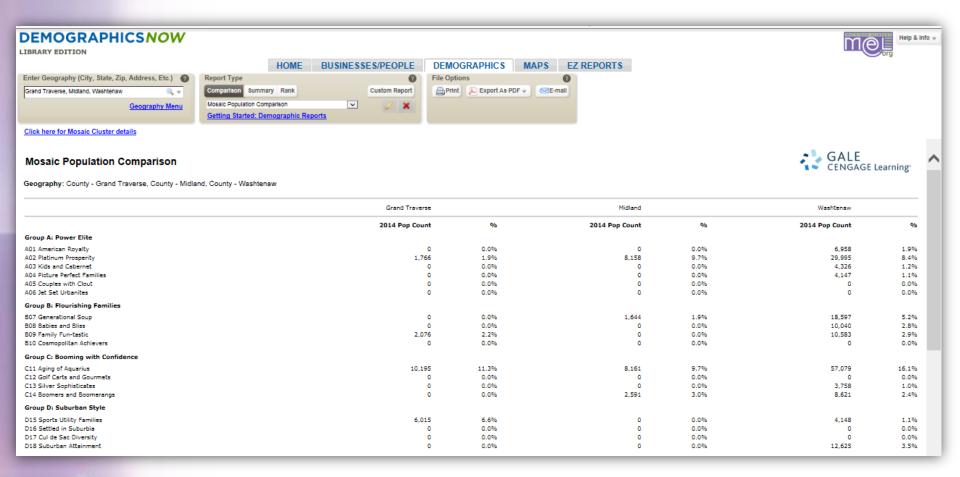
Geography: County - Grand Traverse, County - Midland, County - Washtenaw

Geography Menu

	Grand Traverse	Midland	Washtenaw
2014A Consumer Expenditures (Average Household Annual Expenditures):			
Total Households	36,746	33,706	141,537
Median Household Income	\$49,455	\$56,056	\$58,290
Total Average Household Expenditure	\$45,105	\$45,966	\$47,376
Airline Fares	\$325.08	\$325.79	\$330.17
Alcoholic beverages purchased on trips	\$53.02	\$51.09	\$52.22
Alimony Expenditures	\$32.29	\$36.50	\$35.7
Alteration, Repair and Tailoring of Apparel and Accessories	\$4.78	\$5.33	\$5.1
Apparel and Services for Children Under 2	\$65.85	\$75.18	\$90.5
Apparel Laundry and Dry Cleaning not coin-operated	\$17.00	\$20.42	\$24.7
Audio Equipment and Sound Components	\$5.54	\$5.96	\$7.0
Books thru book clubs	\$1.85	\$2.02	\$2.1
Books not thru book clubs	\$28.03	\$29.05	\$30.8
Boys' active sportswear	\$2.06	\$2.29	\$2.3
Cash contributions to charities, church, religious, educational, political and other organizations	\$1,272.22	\$1,291.86	\$1,274.5

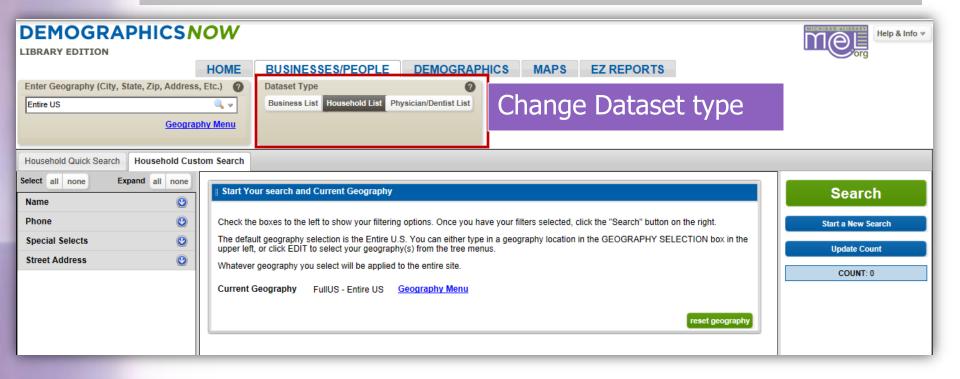


### Mosaic 3 county comparison





### **Custom Search**





### **Results of Household Search**

View on Map Details Print Email compliance with federal, state and local laws.



#### First Name Last Name ABRASSART Address 3027 WALDEN WOODS DR City County Midland

State ZIP Code Metro Area (Core Based Statistical Area) Midland, MI Metro Phone Number Not Available

### **Household Information**

Address Information

Primary Household Indicator	Secondary
**Number of People in Household	1
Number of Phones in Household	0



#### \*Neighborhood Information

Census Block Group	261112910003
Average Household Income	\$134,881
Average Family Size	3.02
Average Household Size	2.59
Average Vehicles per Household	1.9
Latitude/Longitude	43.6515464956275 / -84.26
Median Age	55.3
Median Household Income	\$85,407
Median Years in Residence	16.00
Percentage of Owner Occupied Housing	79.00%
Per Capita Income	\$52,101

#### Additional Information

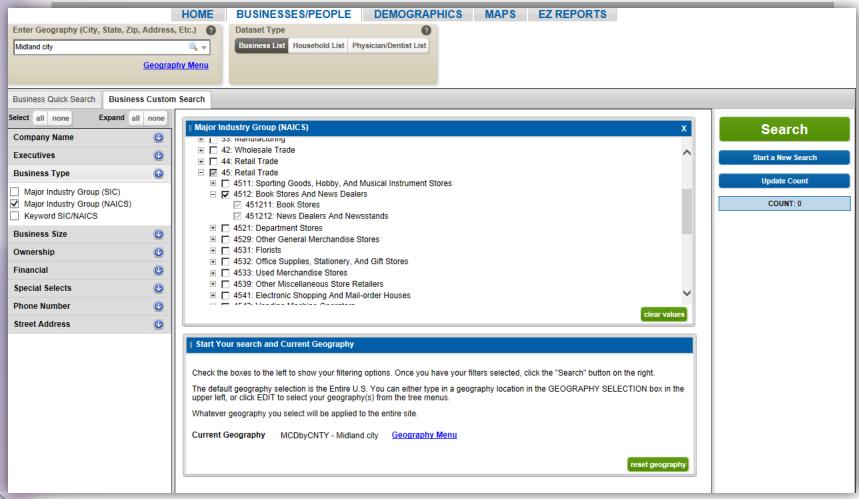
Time Zone	Eastern
Daylight Savings Observed	Yes
Do Not Mail	Not Available

\*Neighborhood Information values are based on the most recent Census 2010. Please note that the values are reported at the block group level, not specific household level.



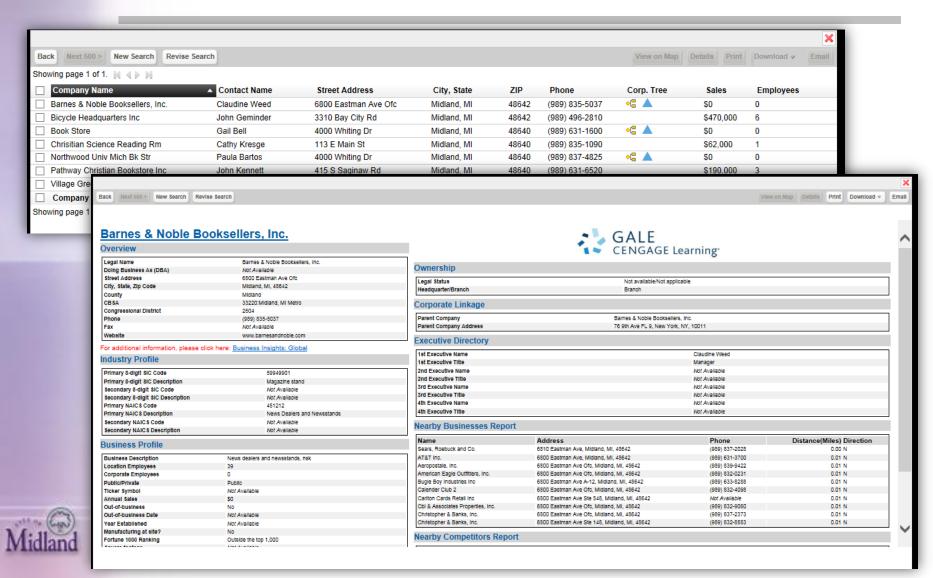
<sup>\*</sup>Please note that the household people count includes only adults and not children.

### **Custom Business Search**





### **Search Results & Detail Info**



### **Business Insights: Global**

• Business Insights: Global - Mostly full text. Using case studies, statistical data sources, news articles, academic journals, and topical reference materials organized by country, company, and industry, this resource is especially useful to business faculty and students, as well as to Michigan businesses interested in expansion.



### BUSINESS INSIGHTS: GLOBAL

Research. Analyze. Interpret. Understand.

Home Companies ✓ Industries ✓ Companies ✓ Case Studies Glossary Saved Items (0) Search History

Enter company name or ticker symbol

Full Text Only

Case Studies Glossary Saved Items (0) Search History

Search

Advanced Search

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Thousands of company histories and industry essays from Gale's core business collection.

Case studies, scholarly journals, and business news for deep research coverage of global economies.

# illigence

### Financial Reports >

Thomson Reuters company financial reports provide interactive balance sheets and cash flow statements, as well as market conditions for publicly traded U.S. companies.



THOMSON REUTERS

### Find Case Studies >

Use case studies from the Gale

CaseBase collection and other sources to
examine contemporary, real-life business
situations to develop your decisionmaking and problem-solving expertise.

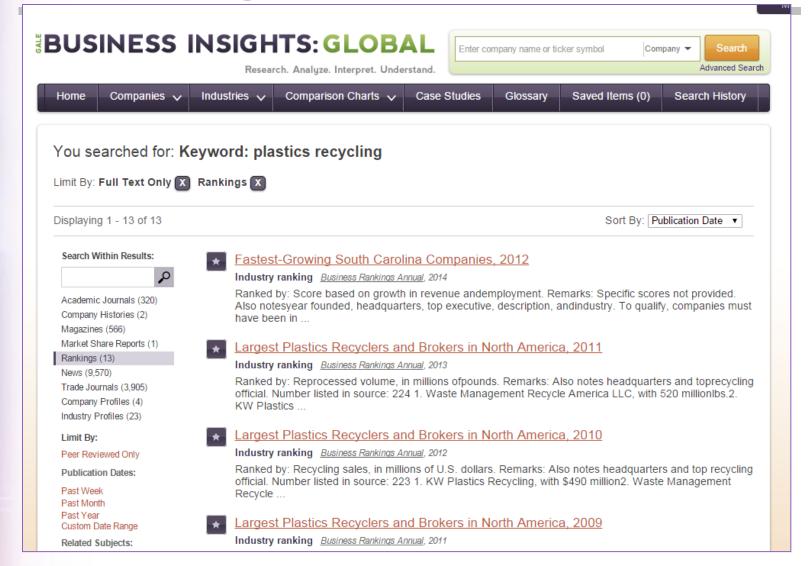
### See What's Inside >

Featuring the tools you need to interpret a global business landscape.

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## Rankings for Plastics Recycling companies





### **Gale Legal Forms for Michigan**

- Actual forms and documents in Word format
- Continuously updated to reflect current state laws
- Includes a law digest, legal questions and answers and an attorney directory.
- It is important to note that not all Michigan courts may accept the legal forms contained in this resource. You may wish to check SCAO-Approved Court Forms, <a href="http://courts.mi.gov/administration/scao/forms/pages/default.aspx">http://courts.mi.gov/administration/scao/forms/pages/default.aspx</a>, or a law library for more examples and consult an attorney for assistance.





Tax Forms Attorney Directory External Links

### Michigan Legal Forms

© Categories © Titles
SEARCH

Legal Information
Resources

DEFINITIONS

LAW DIGEST

LEGAL Q & A

#### Home » Michigan Legal Forms

Welcome to Michigan Legal Forms Library. There are several ways to use this resource. Explore using the buttons below or search by keyword in the searchbox.

#### Browse Categories by Alphabet

The A-Z search will return a list of form categories. Click on the category to view all forms within that particular category.

#### A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

#### Most Popular Legal Form Searches



#### **Browse by Main Categories**

Below are the main categories for forms available in your subscription. After you select the form area below, you will be taken to sub-categories to narrow your search.

<u>Abortion</u>	<u>Franchises</u>
Adoption	Garnishment
<u>Affidavits</u>	<u>Gifts</u>
<u>Agreements</u>	Government
<u>Animals</u>	Guaranty
Annulment	Guardianships
<u>Applications</u>	Insurance
Arbitration and Mediation	Landlord Tenant



### Thank-you

Katherine Redwine Grace A. Dow Memorial Library www.cityofmidlandmi.org/library

